

**APPENDIX C, PRICING INDEX
TO DIR-TSO-2682
MCA COMMUNICATIONS, INC.**

PRODUCT CATEGORY	Customer Discount % off MSRP
HARDWARE	
Extron Electronics	43.00%
Crestron	43.00%
Barco (Projectors)	20.00%
Smart (Educational)	27.00%
Smart (Enterprise)	15.00%
Cyviz	10.00%
NOTE: Software must be bundled with hardware. This contract does not allow stand alone software purchases.	
MAINTENANCE	
MCA Preventative Maintenance Service	5.00%
TECHNICAL SERVICES	
Installation Labor (Copper Cabling Products)	34.50%
Installation Labor (Fiber Optic Products)	34.50%
Installation Labor (Outside Plant Fiber & Copper Cabling)	34.50%
Installation Labor (System Equipment)	34.50%
Project Management	34.50%
Testing & Diagnostics (Copper Cabling)	34.50%
Testing & Diagnostics (Fiber Cabling)	34.50%
Testing & Diagnostics (System Equipment)	34.50%
System Programming	34.50%
System Design & Documentation	34.50%
ACCESSORIES	
MCA Peripherals	14.50%